



## GNIAR TWO DAY 16 HOUR CE CREDIT EXTRAVAGANZA

Wednesday, May 15 & Thursday, May 16, 2013

GNIAR Office | 800 E. 86th Avenue Merrillville, IN 46410

*Refreshments provided by Nation's Title*

### Code of Ethics

May 15, 2013  
Registration: 8 am  
Class: 8:30 am to 12:30 pm  
Instructor: Tim McColly  
Cost: REALTORS®/Affiliates \$25  
Non-member Licensees \$37.50  
2 mandatory/2 elective CE Credits  
for Indiana Brokers and Salespersons

*Know and understand the guidelines you must abide by as a REALTOR®.*

### IN Real Estate License Law & Escrow Laws

May 15, 2013  
Registration: 1:30 pm  
Class: 1:45 pm to 3:45 pm  
Instructor: Tim Reed  
Cost: REALTORS®/Affiliates \$15  
Non-member Licensees \$22.50  
2 mandatory CE Credits  
for Indiana Brokers and Salespersons

*Learn to avoid violations and liability to better serve your clients.*

### Settlement Procedures

May 15, 2013  
Registration: 3:45 pm  
Class: 4 pm to 6 pm  
Instructor: Tim Reed  
Cost: REALTORS®/Affiliates \$15  
Non-member Licensees \$22.50  
2 mandatory CE Credits  
for Indiana Brokers and Salespersons

*Follow settlement procedure from acceptance of purchase agreement to day of closing.*

### Using Technology to Better Serve Consumers

May 16, 2013  
Registration: 8 am  
Class: 8:30 am to 12:30 pm  
Instructor: Bill Schiller  
Cost: REALTORS®/Affiliates \$25  
Non-member Licensees \$37.50  
4 elective CE Credits  
for Indiana Brokers and Salespersons

*Learn the latest and greatest tech tools you need to be more efficient.*

### Working with Distressed Sellers

May 16, 2013  
Registration: 1:30 pm  
Class: 1:45 pm to 3:45 pm  
Instructor: Tim Reed  
Cost: REALTORS®/Affiliates \$15  
Non-member Licensees \$22.50  
2 elective CE Credits  
for Indiana Brokers and Salespersons

*Become aware of solutions for a positive outcome to sellers in these situations.*

### Working with Bank Owned Properties, REO's

May 16, 2013  
Registration: 3:45 pm  
Class: 4 pm to 6 pm  
Instructor: Tim Reed  
Cost: REALTORS®/Affiliates \$15  
Non-member Licensees \$22.50  
2 elective CE Credits  
for Indiana Brokers and Salespersons

*Get an understanding of the ins and outs of REO listing and sale processes*

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**Still in need of mandatory or elective  
continuing education credits to  
renew your license?**

To renew your brokers or salespersons license you will need a total of 16 Indiana CE credit hours - 6 mandatory & 10 elective.

Brokers must earn their credits between 7/1/11 - 6/30/13. Please note, all salespersons must transition to a brokers license by 7/1/14.

Duplicate classes can not count toward your CE credit totals.

Check the following boxes for class/classes you'll be attending.

- Code of Ethics \$25 | \$37.50
- IN Real Estate License Law & Escrow Laws \$15 | \$22.50
- Settlement Procedures \$15 | \$22.50
- Using Technology to Better Serve Consumers \$25 | \$37.50
- Working with Distressed Sellers \$15 | \$22.50
- Working with Bank Owned Properties, REO's \$15 | \$22.50

***\*Registration also available online at [www.gniar.com](http://www.gniar.com)!***

Name: \_\_\_\_\_

Firm: \_\_\_\_\_ Firm Phone: \_\_\_\_\_

Real estate license number: \_\_\_\_\_

Daytime phone: \_\_\_\_\_ Email: \_\_\_\_\_

Home Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_ Zip: \_\_\_\_\_

Total Amt: \$ \_\_\_\_\_ Check: \_\_\_\_\_ Visa: \_\_\_\_\_ MasterCard: \_\_\_\_\_

Credit card number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Register online at [www.gniar.com](http://www.gniar.com) or fax back to GNIAR 219.795.3611. Registration required. Space is limited.

Payment must be received with registration. Make checks payable to GNIAR. No refunds.

Late arrivals will not receive CE credit. \*Please bring a copy of your real estate license and a photo ID to class for registration.