

New Licensee 30-Hour Post-Licensing AND CE

post licensing package or a-la-carte continuing education

GNIAR Office | 800 E. 86th Avenue, Merrillville, IN

DAY ONE—April 21:

Managing the Real Estate Transaction | Registration: 8 am | Class: 8:30 am to 3:30 pm
6 credits | Post-Licensing & Real Estate Broker & Managing Broker credit approved
Includes one hour lunch break

Fair Housing | Registration: 3:30 pm | Class: 3:45 pm to 5:45 pm
2 credits | Post-Licensing & Real Estate Broker credit approved

DAY TWO—April 22:

Mortgage Financing for Real Estate Licensees | Registration: 8 am | Class: 8:30 am to 3:30 pm
6 credits | Post-Licensing & Real Estate Broker & Managing Broker credit approved
Includes one hour lunch break

New Construction | Registration: 3:30 pm | Class: 3:45 pm to 5:45 pm
2 credits | Post-Licensing & Real Estate Broker credit approved

DAY THREE—April 28:

Business Planning | Registration: 8 am | Class: 8:30 am to 5:30 pm
8 credits | **Post-Licensing only, no CE**
Includes one hour lunch break

DAY FOUR—April 29:

Lead Generation | Registration: 8 am | Class: 8:30 am to 10:30 am
2 credits | **Post-Licensing only, no CE**

The Art of Negotiating | Registration: 10:30 am | Class: 10:45 am to 3:45 pm
4 credits | **Post-Licensing only, no CE**
Includes one hour lunch break

Choose from the following:

- Post-Licensing Package January (must complete all four days) | \$299
- CE Attendee Only: Real Estate Transaction | GNIAR REALTORS®/Affiliates \$35 | Non-Members \$52.50
- CE Attendee Only: Fair Housing | GNIAR REALTORS®/Affiliates \$15 | Non-Members \$22.50
- CE Attendee Only: Mortgage Financing | GNIAR REALTORS®/Affiliates \$35 | Non-Members \$52.50
- CE Attendee Only: New Construction | GNIAR REALTORS®/Affiliates \$15 | Non-Members \$22.50

Name: _____

Firm: _____ Firm Phone: _____

Real estate license #: _____ MLS ID (if applicable): _____

Cell phone: _____ Email: _____

Home Address: _____ City: _____ State: ___ Zip: _____

Total Amt: \$ _____ Check: _____ Visa: _____ MasterCard: _____

Credit card number: _____ Expiration Date: _____

Signature: _____

*Registration available online at gniar.com or fax form back to GNIAR 219.795.3611.
Registration required. Space is limited. Payment must be received with registration. No refunds.
Late arrivals will not receive CE credit. Please bring a copy of your real estate license & an ID
to class for registration. Questions? Call the GNIAR Education Department at 219.795.3600.
Please note: Post-Licensing attendees will receive certificates from Reed School of Real Estate.*