

# Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



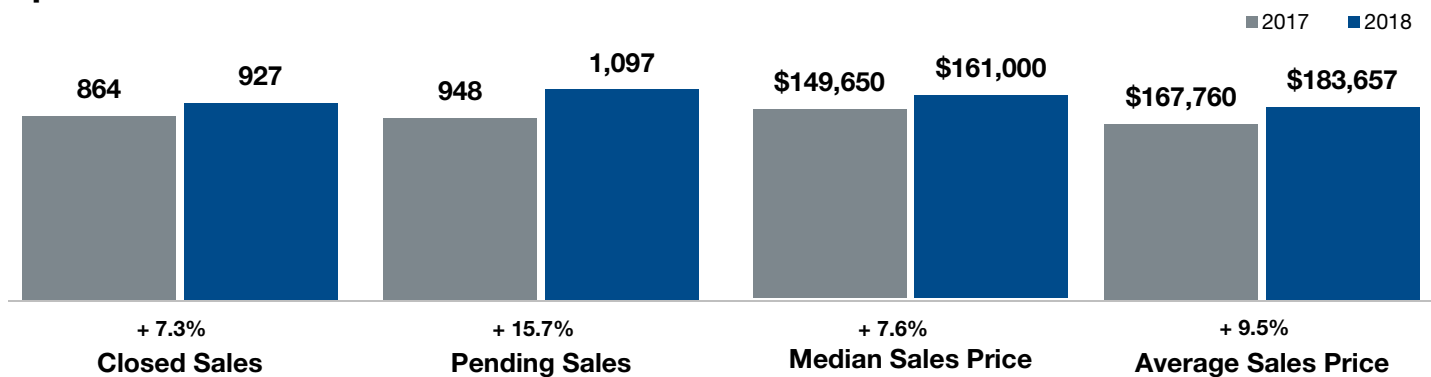
## Greater Northwest Indiana Association of REALTORS®

This report includes Jasper, Lake, LaPorte, Newton, Porter, Pulaski and Starke counties.

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	1,319	<b>1,335</b>	+ 1.2%	4,628	<b>4,325</b>	- 6.5%
Closed Sales	864	<b>927</b>	+ 7.3%	2,801	<b>2,876</b>	+ 2.7%
Median Sales Price	\$149,650	<b>\$161,000</b>	+ 7.6%	\$140,000	<b>\$158,000</b>	+ 12.9%
Percent of Original List Price Received*	95.0%	<b>95.8%</b>	+ 0.8%	93.9%	<b>94.8%</b>	+ 1.0%
Months Supply of Inventory	4.4	<b>3.7</b>	- 15.9%	--	--	--
Inventory of Homes for Sale	3,906	<b>3,283</b>	- 15.9%	--	--	--

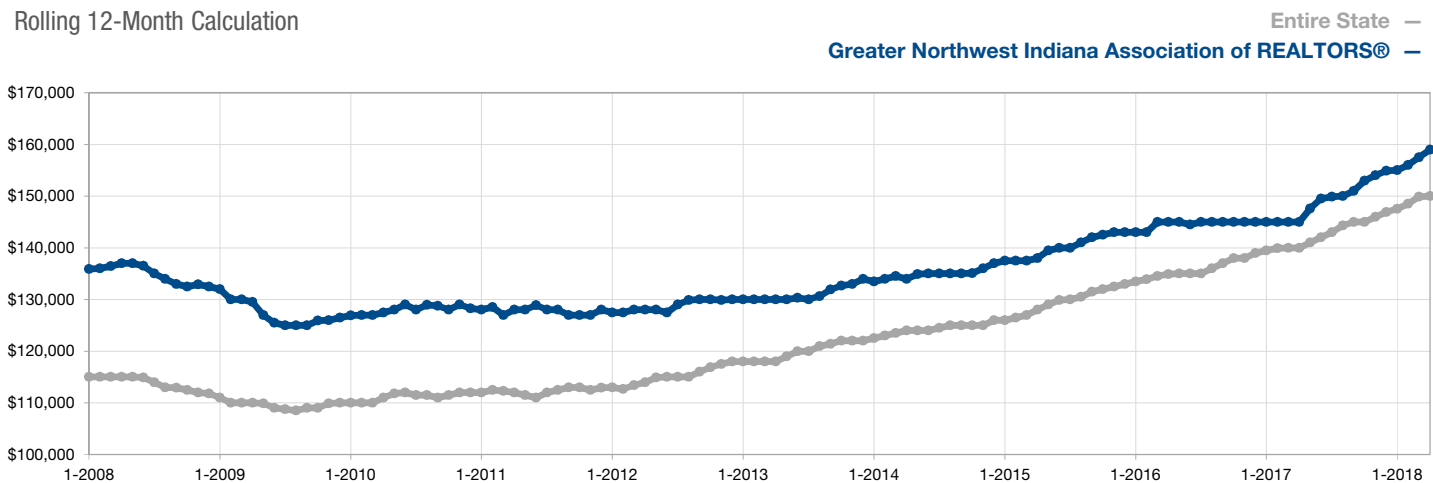
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### April



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.