

# Local Market Update for April 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



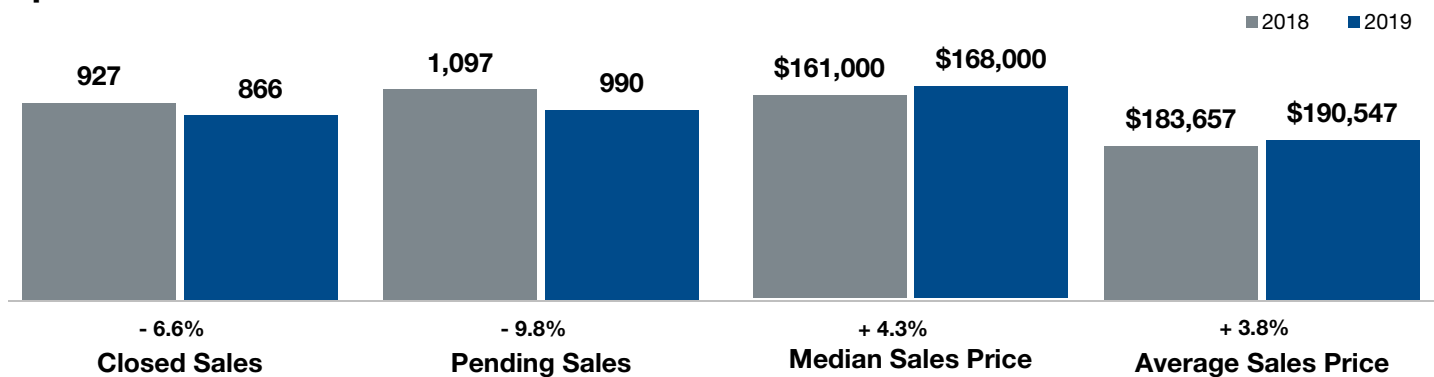
## Greater Northwest Indiana Association of REALTORS®

This report includes Jasper, Lake, LaPorte, Newton, Porter, Pulaski and Starke counties.

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change
New Listings	1,335	<b>1,345</b>	+ 0.7%	4,325	<b>4,157</b>	- 3.9%
Closed Sales	927	<b>866</b>	- 6.6%	2,876	<b>2,714</b>	- 5.6%
Median Sales Price	\$161,000	<b>\$168,000</b>	+ 4.3%	\$158,000	<b>\$167,000</b>	+ 5.7%
Percent of Original List Price Received*	95.8%	<b>95.7%</b>	- 0.1%	94.8%	<b>94.9%</b>	+ 0.1%
Months Supply of Inventory	3.7	<b>3.4</b>	- 8.1%	--	--	--
Inventory of Homes for Sale	3,283	<b>3,060</b>	- 6.8%	--	--	--

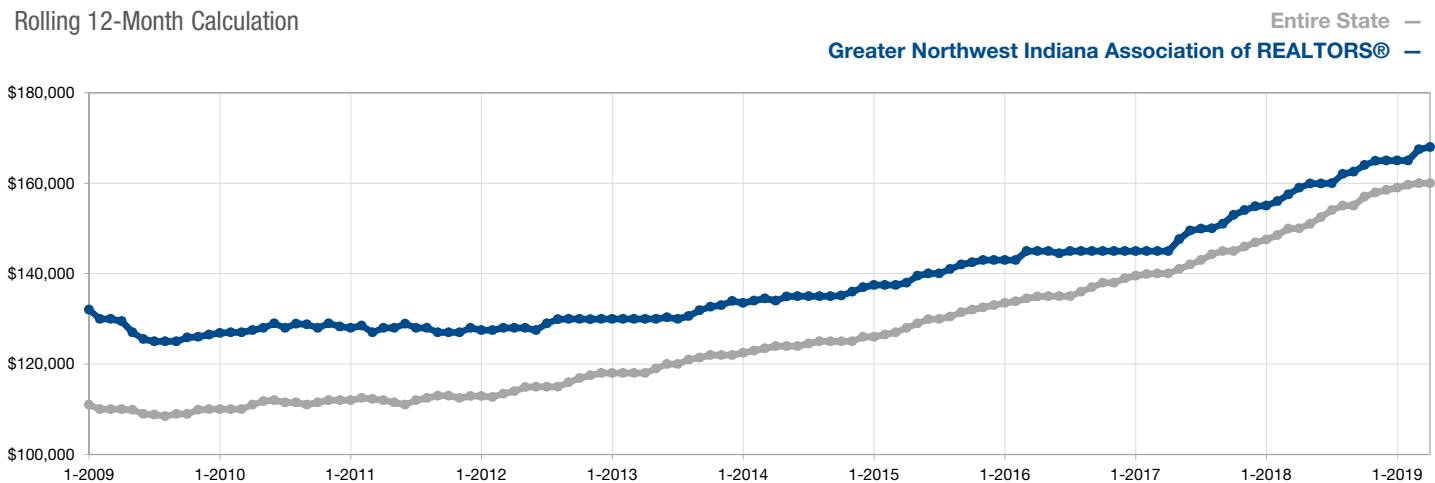
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### April



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.