

# Local Market Update for February 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



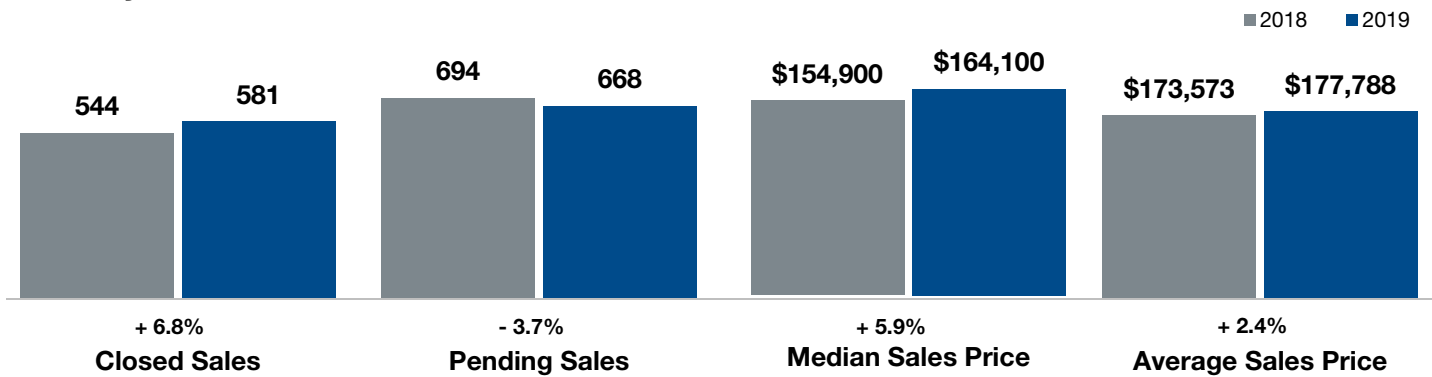
## Greater Northwest Indiana Association of REALTORS®

This report includes Jasper, Lake, LaPorte, Newton, Porter, Pulaski and Starke counties.

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	811	830	+ 2.3%	1,704	1,705	+ 0.1%
Closed Sales	544	581	+ 6.8%	1,144	1,115	- 2.5%
Median Sales Price	\$154,900	<b>\$164,100</b>	+ 5.9%	\$155,000	<b>\$160,000</b>	+ 3.2%
Percent of Original List Price Received*	94.6%	<b>94.8%</b>	+ 0.2%	94.4%	<b>94.2%</b>	- 0.2%
Months Supply of Inventory	3.4	<b>3.3</b>	- 2.9%	--	--	--
Inventory of Homes for Sale	3,078	<b>2,963</b>	- 3.7%	--	--	--

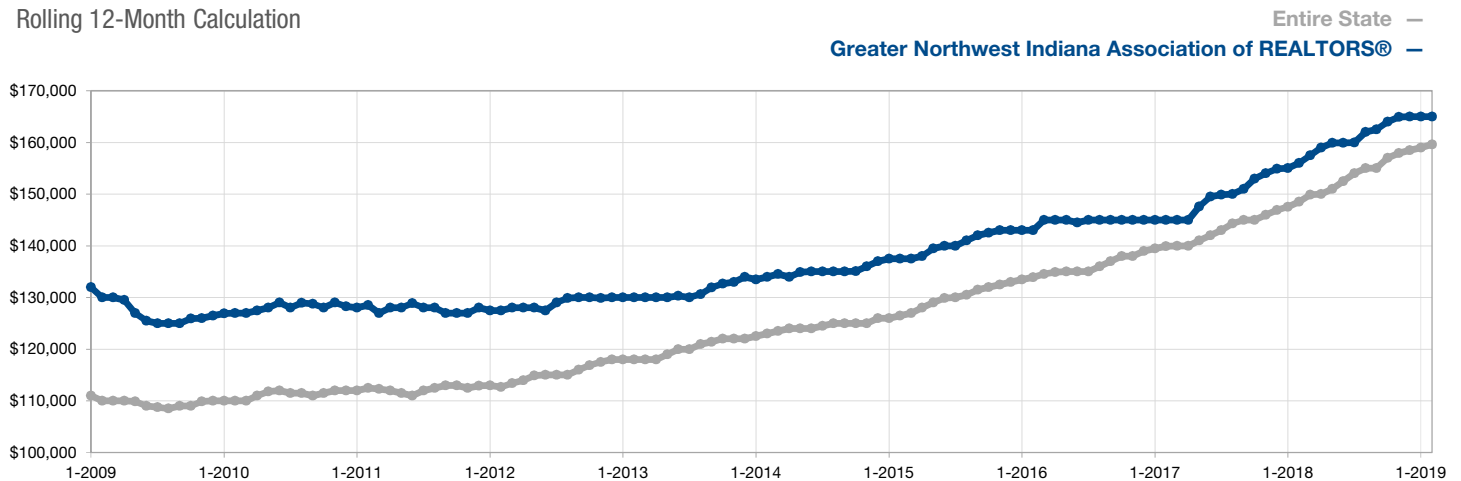
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### February



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.